

Message Text

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16

ORIGIN COME-00

INFO OCT-01 NEA-14 ISO-00 AEC-11 AID-20 CEA-02 CIAE-00

CIEP-02 DODE-00 EB-11 FEA-02 FPC-01 H-03 INR-10

INT-08 L-03 NSAE-00 NSC-07 OMB-01 PM-07 RSC-01 SAM-01

SCI-06 SP-03 SS-20 STR-08 TRSE-00 EUR-25 EA-11 /178 R

66610

DRAFTED BY: COM/BIC/OED/MPED:LEENGLESON:LAW

APPROVED BY: EB/OCA/REP:GPWILSON

COM/BIC/OED/MEPD:JMSANDS DIR

COM/BIC/OIM:DHENDERSON (PHONE)

STATE/NEA/INS:DWBORN (PHONE)

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R 242155Z MAY 74

FM SECSTATE WASHDC

TO AMEMBASSY NEW DELHI

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E.O. 11652: N/A

TAGS: BEXP, IN

SUBJ: U.S. POWER EQUIPMENT FOR INDIA

REF: (A) NEW DELHI 5515; (B) NEW DELHI 4164

1. WE REGRET DELAY OF REPLY WHICH RESULTED FROM DIFFICULTIES
IN OBTAINING INDUSTRY RESPONSE TO REFTELS.

2. USDOC CANVAS OF U.S. SUPPLIERS FOR THEIR BEST DELIVERIES
OF 200 MW COAL FIRED THERMAL POWER PLANTS GAVE THE FOLLOWING
PROJECTED SCHEDULES FOR THE MAJOR PLANT EQUIPMENT:

(A) BOILER AND COAL HANDLING EQUIPMENT - 36 TO 48
MONTHS AFTER RECEIPT OF ORDER, FOB U.S. PORT.

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(B) TURBINE/GENERATORS - 30 TO 36 MONTHS AFTER

RECEIPT OF ORDER, FOB U.S. PORT.

3. REGARDING FINANCING, THE U.S. FIRMS HAVE BEEN ADVISED THAT INNOVATIVE FINANCING WILL BE REQUIRED AND THEIR COMMENTS WERE SOLICITED. WE HAVE NOT RECEIVED POSITIVE RESPONSE AND CONCLUDE THAT ANY TYPE LONG TERM DEFERRED PAYMENT FINANCING FOR POWER GENERATION EQUIPMENT FOR INDIA IS NOT AVAILABLE.

4. REGARDING IDA CREDITS FOR POWER GENERATION EQUIPMENT FOR INDIA, WE HAVE BEEN ADVISED THAT THE MAIN OBSTACLE TO WORLD BANK GROUP FINANCING PROCUREMENT OF POWER GENERATION EQUIPMENT IS THE INDIAN UNWILLINGNESS TO ALLOW INTERNATIONAL COMPETITIVE BIDDING. THIS GOI POSITION PRECLUDES THE WORLD BANK GROUP FROM FINANCING THIS TYPE EQUIPMENT FOR INDIA.

5. IN THE DEVELOPMENT OF THE ABOVE INFORMATION, WE FOUND NO POSITIVE RESPONSE CONCERNING EXPORTING TO INDIA. THE INABILITY TO ARRANGE COMPLETE FINANCING FOR THESE PURCHASES AND THE GENERAL GOI ATTITUDE AS REPORTED IN YOUR REFTELS WE BELIEVE ARE THE BASIS FOR THEIR JUDGEMENTS. RUSH

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Message Attributes

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Disposition Approved on Date:
Disposition Authority: GarlanWA
Disposition Case Number: n/a
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Review Exemptions: n/a
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US Department of State
EO Systematic Review
30 JUN 2005

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